



## NEW YORK EXCESS LINE MARKET PRODUCTION

### WHOLESALE VS. RETAILERS\*

		Active Broker Count	Total Transactions	% of Total Transactions	Total NY Premium	% of Total NY Premium
YTD JUNE 2023	Wholesalers	266	174,297	86.36%	\$2,419,774,138	62.48%
	Retailers	405	27,527	13.64%	\$1,452,819,105	37.52%
	<b>TOTALS</b>	<b>671</b>	<b>201,824</b>		<b>\$3,872,593,243</b>	
2022	Wholesalers	278	302,708	78.63%	\$4,209,771,080	56.16%
	Retailers	469	82,278	21.37%	\$3,286,611,097	43.84%
	<b>TOTALS</b>	<b>747</b>	<b>384,986</b>		<b>\$7,496,382,177</b>	
2021	Wholesalers	308	294,198	82.79%	\$3,646,253,019	58.76%
	Retailers	443	61,170	17.21%	\$2,559,255,050	41.24%
	<b>TOTALS</b>	<b>751</b>	<b>355,368</b>		<b>\$6,205,508,069</b>	
2020	Wholesalers	335	282,470	84.60%	\$3,221,215,016	65.19%
	Retailers	450	51,432	15.40%	\$1,719,928,176	34.81%
	<b>TOTALS</b>	<b>785</b>	<b>333,902</b>		<b>\$4,941,143,192</b>	

\*STATISTICS ARE BASED ON NY TAXABLE CALENDAR YEAR PREMIUM