



NEW YORK EXCESS LINE MARKET PRODUCTION

WHOLESALE VS. RETAILERS*

		Active Broker Count	Total Transactions	% of Total Transactions	Total NY Premium	% of Total NY Premium
YTD SEPTEMBER 2019	Wholesalers	348	225,961	85.15%	\$2,273,754,620	63.89%
	Retailers	433	39,409	14.85%	\$1,285,187,134	36.11%
	TOTALS	781	265,370		\$3,558,941,754	
2018	Wholesalers	382	295,495	86.02%	\$2,674,321,614	61.71%
	Retailers	455	48,026	13.98%	\$1,659,454,758	38.29%
	TOTALS	837	343,521		\$4,333,776,372	
2017	Wholesalers	372	283,787	87.24%	\$2,482,506,796	63.31%
	Retailers	458	41,512	12.76%	\$1,438,409,558	36.69%
	TOTALS	830	325,299		\$3,920,916,354	
2016	Wholesalers	374	265,260	87.46%	\$2,275,990,975	62.82%
	Retailers	429	38,043	12.54%	\$1,347,160,548	37.18%
	TOTALS	803	303,303		\$3,623,151,523	

*STATISTICS ARE BASED ON NY TAXABLE CALENDAR YEAR PREMIUM